



Excel Talent Insights

TALENT INSIGHTS REPORT
CANDIDATE: Sara Marie Management



TTI Talent Insights™

Sara Marie Management

Chief Operating Officer

Johnson Motor Machine

4-6-2006



INTRODUCTION

Where Talent Meets Opportunity™

Research has proven that job-related talents are directly related to job satisfaction and personal performance. People are well positioned to achieve success when they are engaged in work suited to their inherent behavioral style and unique values. Your Talent Insights Report can be compared with specific job requirements outlined in Job Insights Reports. When the talent required by the job is clearly defined and in turn matched to the individual, everyone wins!

The following is a highly-personalized portrait of your talent in two sections:

SECTION 1: PERSONAL INTERESTS, ATTITUDES AND VALUES (6 AREAS)

This section identifies what motivates you. In order to be successful and energized on the job, it is important that your underlying values are satisfied through the nature of your work. When they are, you feel personally rewarded by your work.

SECTION 2: BEHAVIORAL HIERARCHY (8 AREAS)

This section ranks the traits that most closely describe your natural behavior. When your job requires the use of your top behavioral traits, your potential for success increases, as do your levels of personal and professional satisfaction.

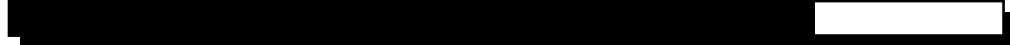


PERSONAL INTERESTS, ATTITUDES AND VALUES

Your motivation to succeed in anything you do is determined by your underlying values. You will feel energized and successful at work when your job supports your personal values. They are listed below from the highest to the lowest.

1. UTILITARIAN/ECONOMIC

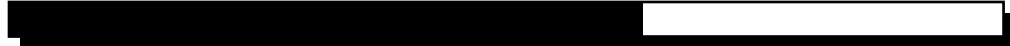
0...1...2...3...4...5...6...7...8...9...10



8.3

2. THEORETICAL

0...1...2...3...4...5...6...7...8...9...10



6.5

3. SOCIAL

0...1...2...3...4...5...6...7...8...9...10



4.5

4. AESTHETIC

0...1...2...3...4...5...6...7...8...9...10



4.3

5. TRADITIONAL/REGULATORY

0...1...2...3...4...5...6...7...8...9...10



3.5

6. INDIVIDUALISTIC/POLITICAL

0...1...2...3...4...5...6...7...8...9...10



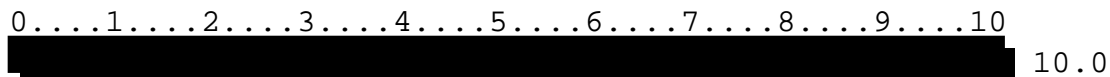
2.8



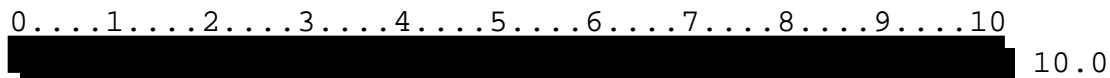
BEHAVIORAL HIERARCHY

Your observable behavior and related emotions contribute to your success on the job. When matched to the job, they play a large role in enhancing your performance. The list below ranks your behavioral traits from the strongest to the weakest.

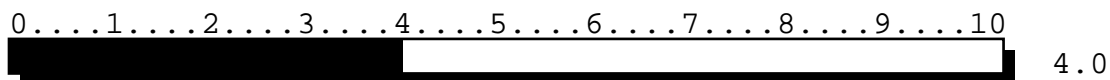
1. ORGANIZED WORKPLACE



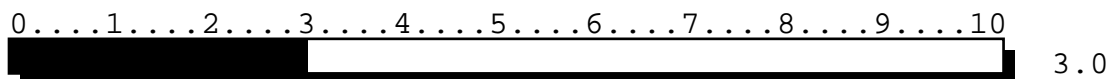
2. ANALYSIS OF DATA



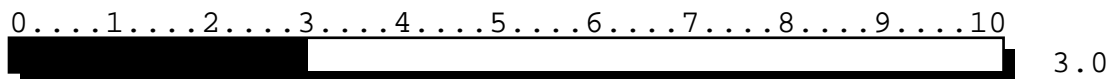
3. CUSTOMER ORIENTED



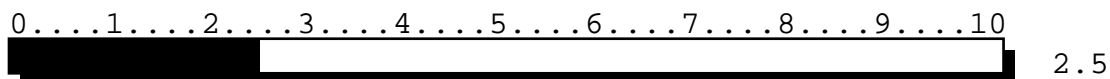
4. URGENCY



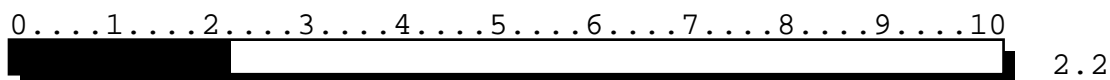
5. COMPETITIVENESS



6. VERSATILITY



7. FREQUENT CHANGE



8. FREQUENT INTERACTION WITH OTHERS

